Subject: Re: Ad Campaign Info

From: Christopher Loos <chris@urbanize.la>

Date: 09/27/2017 02:15 PM

To: Julia Marino < jmarino@downtownla.com>

CC: Christy Anderson < canderson@downtownla.com>

Verified. Its been viewed 4,006 times and been clicked on 6 times so far. The ad won't appear on every pageview, so its possible that you just haven't come across it yet.

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On Wed, Sep 27, 2017 at 2:04 PM, Christopher Loos < chris@urbanize.la> wrote: It should have gone up at midnight last night. I'll verify that its up and serving impressions, hold on...

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On Wed, Sep 27, 2017 at 2:00 PM, Julia Marino < <u>imarino@downtownla.com</u>> wrote:

Hi Chris,

I haven't seen our ads on the site yet. Did they make it on?

Julia Marino

Economic Development Associate

Mark the state of the state of

Downtown Center Business Improvement District

626 Wilshire Blvd., Suite 200 I Los Angeles, CA 90017

Call: 213-416-7529 | Fax: 213-624-0858

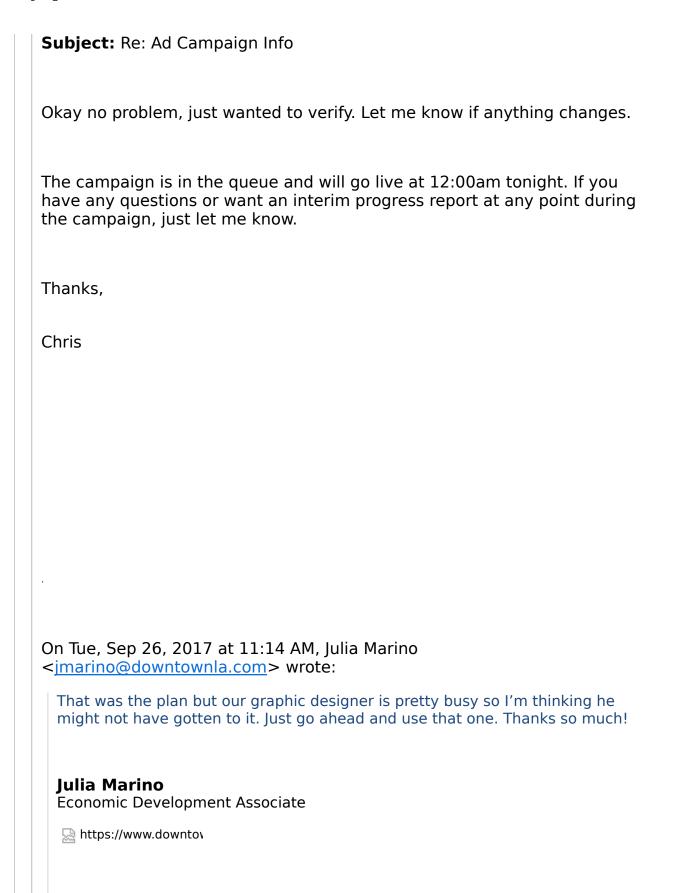
Web: DowntownLA.com

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From: Christopher Loos [mailto:<u>chris@urbanize.la</u>]
Sent: Tuesday, September 26, 2017 11:21 AM

To: Julia Marino < jmarino@downtownla.com>

Cc: Christy Anderson <canderson@downtownla.com>

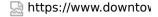


626 Wilshire Blvd., Suite 200 Los Angeles, CA 90017 Call: 213-416-7529 Fax: 213-624-0858						
Web: <u>DowntownLA.com</u>						
From: Christopher Loos [mailto:chris@urbanize.la] Sent: Tuesday, September 26, 2017 10:45 AM To: Julia Marino <imarino@downtownla.com> Cc: Christy Anderson <canderson@downtownla.com> Subject: Re: Ad Campaign Info</imarino@downtownla.com>						
Thanks Julia, you're good to go for tomorrow!						
One quick questions: did you want to try two different images for the 336x280 ad as well? I only see 1 image in that size attached to this email.						
Thanks,						
Chris						
On Mon, Sep 25, 2017 at 4:14 PM, Julia Marino jmarino@downtownla.com wrote:						
	Hi Chris,					
	Please find our graphics attached. Please link them to our survey page here: https://goo.gl/U21tyv					
	Looking forward to seeing these on your site! Please let me know if there is					

anything else you need from us. Thank you!

Julia Marino

Economic Development Associate



Downtown Center Business Improvement District

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Web: DowntownLA.com

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From: Julia Marino

Sent: Friday, September 22, 2017 2:17 PM **To:** 'Christopher Loos' < chris@urbanize.la>

Cc: Christy Anderson < canderson@downtownla.com >

Subject: RE: Ad Campaign Info

Hi Chris,

Please find the signed IO attached. I'm processing the invoice now and a check will be cut and sent next week. Thank you!

My best,

Julia

Julia Marino

Economic Development Associate

Downtown Center Business Improvement District 626 Wilshire Blvd., Suite 200 Los Angeles, CA 90017 Call: 213-416-7529 Fax: 213-624-0858 Web: DowntownLA.com
From: Christopher Loos [mailto:chris@urbanize.la] Sent: Friday, September 22, 2017 12:37 PM To: Julia Marino <imarino@downtownla.com< td=""> Cc: Christy Anderson <</imarino@downtownla.com<>
Hi Julia,
Please sign, date and return the attached insertion order.
You can view the e-invoice at this link:
https://my.freshbooks.com/#/link/eyJhbGciOiJIUzI1NiIsInR5cCl 6lkpXVCJ9.eyJvYmplY3RpZCI6ljk2MTQzNyIsImxldmVsIjowLCJ1c2Vy QiOjM2ODU5NSwic3lzdGVtaWQiOjE5 NjA1MDMsImV4cCl6MTUzNzY0NDg4NS widHIwZSI6Imludm9pY2UiLCJhY2NvdW50aWQiOilwS09ObCJ9.8G-L
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On Fri, Sep 22, 2017 at 10:54 AM, Julia Marino jmarino@downtownla.com wrote:

This is great! Thanks, Chris! I'm requesting this work from our graphic designer and will have those files to you in advance of the deadline. I'll look out for your insertion order and invoice so we can get that squared away.

My best,

Julia Marino

Economic Development Associate

Market https://www.downtov

Downtown Center Business Improvement District

626 Wilshire Blvd., Suite 200 | Los Angeles, CA 90017

Call: 213-416-7529 I Fax: 213-624-0858

Web: DowntownLA.com

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From: Christopher Loos [mailto:<u>chris@urbanize.la</u>]
Sent: Friday, September 22, 2017 10:47 AM

To: Julia Marino < <u>imarino@downtownla.com</u>>

Cc: Christy Anderson < canderson@downtownla.com >

Subject: Ad Campaign Info

Hi Julia,

Sorry to have missed you on this morning's call. Here's the specifics Christy and I discussed:

Ad Type Visibility CPM Impressions Cost Notes

970x90 Large Leaderboard - Banner ATF	Desktop	\$12	20,833	\$250	A/B Testing w/ 2 different images
336x280 Large Rectangle - Banner ATF	Mobile	\$12	20,833	\$250	A/B Testing w/ 2 different images
Total			41,666	\$500	

This initial campaign would be for a total of \$500, split evenly across 2 different ad types:

- 970x90 Large Leaderboard Banner ATF (Desktop)
- 336x280 Large Rectangle Banner ATF (Mobile)

This campaign would begin next **Wed Sep 27**, and run through **Tue Oct 3** (1 week) and will deliver **41,666 total impressions**. Last week Urbanize had around 51,000 user sessions, so assuming that we get a similar amount of traffic during the next couple weeks your campaign will be visible for \sim 82% of sessions - pretty good saturation.

The campaign would also make use of A/B split testing. You'd provide us with 2 different images for each ad size. The impressions will be split evenly over each image (so each image garnering 10,416 impressions). At the end of the campaign we'll provide you with the independent performance metrics (e.g. click counts, etc) for each graphic-- useful information for next time around!

I'll get the insertion order and invoice to you this morning. Signing the IO locks in your reservation. We ask that the invoice is paid prior to the start of the campaign.

Image files can be in PNG, JPEG or GIF format and must be provided no later than **8pm Tue Sep 27**.

If you have any questions, please don't hesitate to ask. I'm excited to be partnering with DCBID! You guys are DTLA's biggest advocates and do amazing work:)

Thanks,

Chris

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Chris Loos

Co-founder

chris@urbanize.la

www.urbanize.la

ph. 213.537.2157

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ph.213.537.2157

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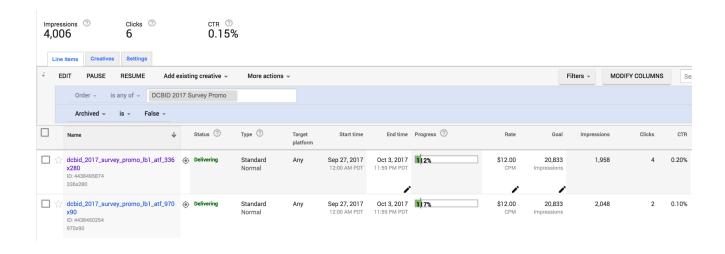
Chris Loos

Co-founder chris@urbanize.la www.urbanize.la ph. 213.537.2157

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